

EXIST SEED Program

Analysis of Grants 2004-2007

Dr. Raphael Volz

18.8.2007

raphael.volz@gmail.com

EXIST SEED provides pre-seed grants to prepare new startups out of research settings

Summary – EXIST SEED Gründerstipendium

- **Objective:**
Support the preparation of new technology-oriented ventures
- **Eligible Recipients:**
Scientists, Graduates⁽¹⁾, Graduate Students⁽²⁾, in teams of max. 3 people
- **One year Funding:**
 - max. 45.000 € for team of one
 - Max. 82.000 € for team of two
 - Max. 112.000 € for team of three
 - Plus free office space and basic infrastructure provided by university / research center

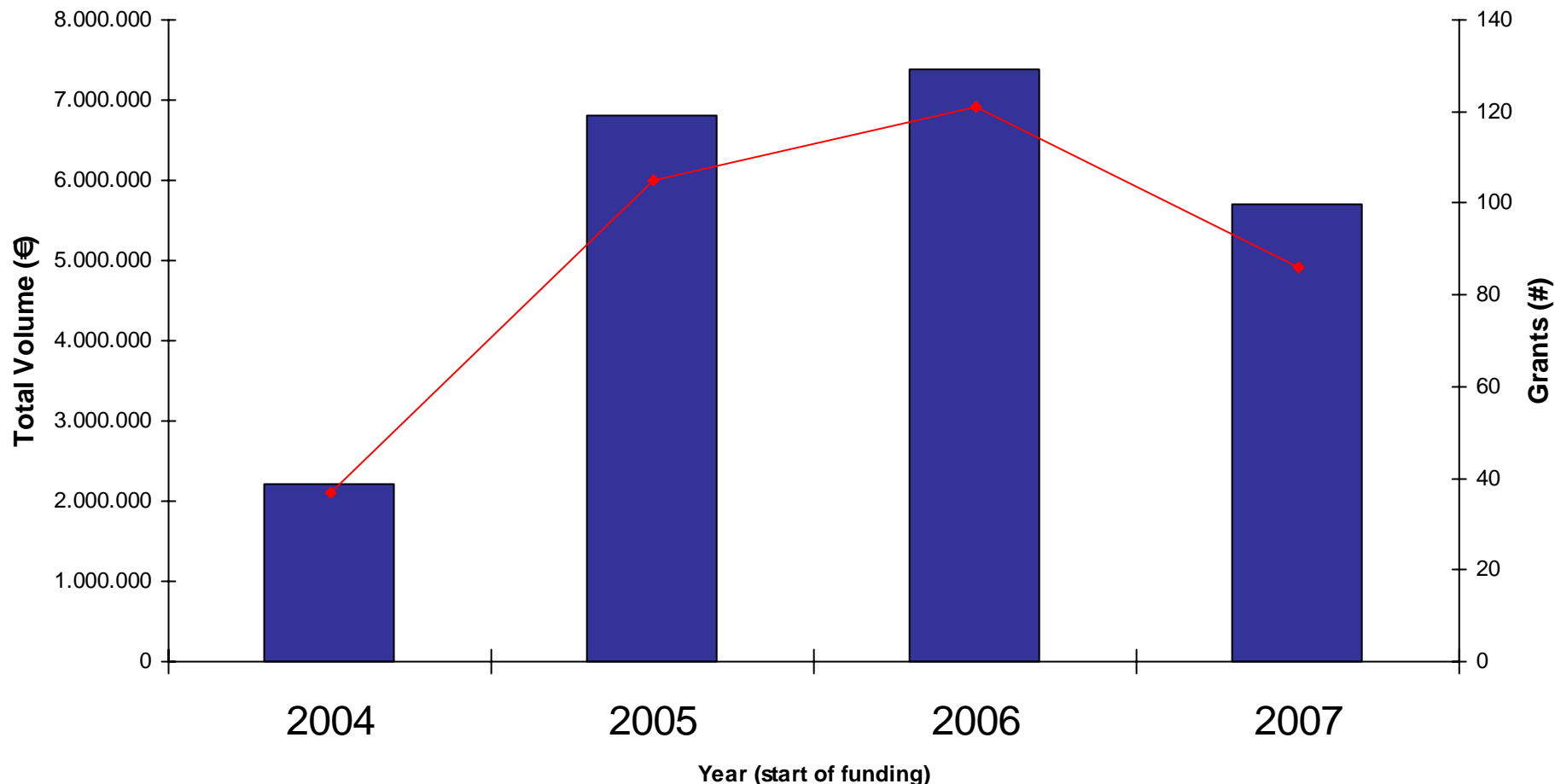
www.exist.de

Notes: (1) max. 5 years after graduation, (2) minimum bachelor degree / Vordiplom

Condition: Company only founded after proposal, support of a hosting institution

EXIST SEED has provided grants totaling 22,1 Mio. € to 349 startups in 2004-2007

EXIST SEED Funding



Average Grant:

59.777 €

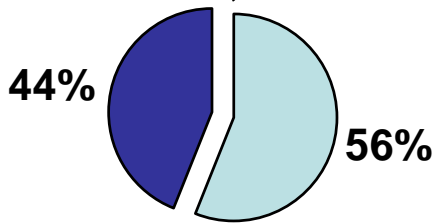
64.742 €

61.067 €

66.388 €

Several universities have excelled at receiving grants from EXIST SEED

Grants and funding by university



**Total funds
EXIST SEED**

Rank	University	Funding (€)	Grants
1	Bauhaus-Universität Weimar	1.437.555	20
2	Ludwig-Maximilians-Universität München	1.033.899	15
3	Technische Universität München	1.015.209	16
4	Universität Kassel	935.602	12
5	Universität Stuttgart	898.175	13
6	Freie Universität Berlin	680.766	11
7	Friedrich-Schiller-Universität Jena	619.572	10
8	Technische Universität Berlin	585.294	8
9	Bergische Universität Wuppertal	539.632	8
10	Humboldt-Universität zu Berlin	490.464	6
11	Technische Universität Darmstadt	476.756	5
12	Technische Universität Dresden	455.406	8
13	Martin-Luther-Universität Halle-Wittenberg	449.366	6
14	Universität Karlsruhe (TH)	439.447	7
15	Burg Giebichenstein Hochschule für Kunst und Design Halle	435.149	6
16	Fachhochschule Dortmund	424.890	8
17	Universität zu Köln	401.741	6
18	Julius-Maximilians-Universität Würzburg	388.884	5
19	Albert-Ludwigs-Universität Freiburg	323.005	5
20	Universität Hohenheim	314.092	4

Example funding request for team of three

Request for Funding 100.000 €

(Duration = 1 Year)

Personal Cost 78.000 €

Team Member	Level	Monthly Rate	Annual Total
John Doe	PhD	2.500 €	30.000 €
Peter Pan	Graduate	2.000 €	24.000 €
Bugs Bunny	Graduate	2.000 €	24.000 €

Investment Cost max. 17.000 17.000 €

Asset	Quantity	Cost	Total Cost
Laptop	3	2.500 €	7.500 €
Office Software	3	400 €	1.200 €
Server	1	6.000 €	6.000 €
Database License	1	2.300 €	2.300 €

Coaching Cost max. 5000 5.000 €

Program	Total Cost
Financial Manamagent	2.000 €
Management Training	2.000 €
Entrepreneurship 101	1.000 €

Main Obligations of grant

- No other source of income besides company itself
- Company founded only after proposal
- Participation in coaching activities
- Full business plan by month 11 after start of grant